

Fund Raising Module # 5

***Board Member Activities***

Turn 10 Individuals Each Year into “Friends”

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Call Donors to Thank Them for Their Gifts

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Donate to the Best of Your Ability

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Identify and Recruit Future Board Members

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Speak Frequently About Your Organization

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Identify Contacts in Private and Family Foundations

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Host Cultivation and Stewardship Events

*“Spheres of Influence”*

*#3*

*#2*

*#4*

*#1*