

# The First Tee Central Coast

## Profit and Loss Prev Year Comparison

January through April 2017

	Jan - Apr '17	Jan - Apr '16
Ordinary Income/Expense		
Income		
4000 — CONTRIBUTIONS INCOME		
4080 - NSP Contributions	0.00	0.00
4050 — Board Donations	4,333.00	6,495.00
4051 — Advisory Board Donations	40.00	0.00
4055 — Legacies & Bequests	1,025.00	0.00
4056 — Annual Giving	2,911.00	2,225.23
4060 — Corporate Contributions	41,903.53	50,148.95
Total 4000 — CONTRIBUTIONS INCOME	50,212.53	58,869.18
4170 — PARTICIPANT FEES		
4175 — Financial Aid/ Discounts	-25,090.00	-30,914.17
4170 — PARTICIPANT FEES - Other	59,300.00	67,942.50
Total 4170 — PARTICIPANT FEES	34,210.00	37,028.33
4600 — FUNDRAISING		
4625 - Kurt Schuette	0.00	0.00
4610 — Non-Golf Event Fundraising		
4619 — Coaches Fundraisers	572.00	3,395.00
4618 — Golf Clubs Sale	1,700.47	17.60
4612 — No-Show Golf Tournament	14,445.00	11,030.00
4610 — Non-Golf Event Fundraising - Other	222.35	6.27
Total 4610 — Non-Golf Event Fundraising	16,939.82	14,448.87
4640 — Golf Outings & Events		
4641 — Spring Classic	37,375.00	35,854.00
4643 — SLO Fundraiser-Poker Tourney	3,150.00	0.00
4681 — Outside Tournaments	0.00	300.00
Total 4640 — Golf Outings & Events	40,525.00	36,154.00
Total 4600 — FUNDRAISING	57,464.82	50,602.87
5000 — GRANTS		
5040 -- Corporate Grants	0.00	
5030 — Foundation & Assn Grants	2,000.00	5,507.00
Total 5000 — GRANTS	2,000.00	5,507.00
Total Income	143,887.35	152,007.38
Gross Profit	143,887.35	152,007.38
Expense		
6000 — MANAGEMENT/ADMIN EXPENSES		
6585 — Employer Payroll Taxes	6,612.00	6,185.36
6565 — Assistant ED- Salary & Wages	5,000.00	4,000.00
6560 — ED Salary & Wages	6,000.00	6,700.00
6111 — Insurance		
6187 — Health Insurance	1,964.38	1,454.84
6190 — Workers Compensation	7,872.20	1,440.60

6180 — Director's Insurance	1,314.00	1,163.00
6185 — Liability Insurance	1,604.00	1,600.00
<b>Total 6111 — Insurance</b>	<b>12,754.58</b>	<b>5,658.44</b>
6300 — Professional Fees		
6275 — Payroll Service	640.74	657.54
<b>Total 6300 — Professional Fees</b>	<b>640.74</b>	<b>657.54</b>
6350 — Travel & Ent - Management		
6110 — Automobile- Mileage (travel)	1,265.00	1,405.00
6370 — Meals Mgt	297.96	253.26
6380 — Travel Mgt	40.00	225.64
<b>Total 6350 — Travel &amp; Ent - Management</b>	<b>1,602.96</b>	<b>1,883.90</b>
<b>Total 6000 — MANAGEMENT/ADMIN EXPENSE</b>	<b>32,610.28</b>	<b>25,085.24</b>
6400 — OFFICE EXPENSE		
6230 — Licenses and Permits	0.00	65.00
6160 — Dues and Subscriptions	346.00	0.00
6120 — Bank Service Charges	1,051.47	1,114.15
6250 — Postage and Delivery	215.75	408.25
6770 — Supplies	885.32	397.43
6340 — Telephone/Internet	550.00	400.00
6345 — Tech/Computer Expense	1,479.69	0.00
<b>Total 6400 — OFFICE EXPENSE</b>	<b>4,528.23</b>	<b>2,384.83</b>
7000 — PROGRAM/EDUCATION EXPENSE		
7094 — Participant Opportunities	0.00	300.00
7017 — NSP Coordinator	0.00	0.00
6780 — Advertising & Printing	581.85	295.45
6410 — Education Travel & Entertainmen	3,524.68	1,688.87
7016 — Counseling & Education	0.00	500.00
7020 — Driving Range Access	1,300.00	1,600.00
7200 — Instructors Costs		
7218 — PGA Full Time-Instructor Fees	30,000.00	28,333.32
7270 — Assistant ED -Programming	6,666.68	5,333.32
7226 — ED's Programming	8,000.00	8,933.32
7220 — PGA Instructor Fees	18,645.00	9,025.00
7225 -- Teaching Materials & Clinics	0.00	0.00
<b>Total 7200 — Instructors Costs</b>	<b>63,311.68</b>	<b>51,624.96</b>
6670 — Merchandise Expense		
6673 -- Golf Equipment	0.00	0.00
6671 — Awards & Prizes	421.20	0.00
6672 — Hats & Shirts	-431.00	0.00
<b>Total 6670 — Merchandise Expense</b>	<b>-9.80</b>	<b>0.00</b>
7110 — Prog. Mileage (Travel)	1,140.50	1,189.00
7080 — Program Supplies	296.96	0.00
7090 — Volunteer Expenses	88.00	138.00
7092 — Youth on Course/ SCGA	360.00	297.00
7095 -- National Schools Program	0.00	0.00
<b>Total 7000 — PROGRAM/EDUCATION EXPENS</b>	<b>70,593.87</b>	<b>57,633.28</b>
8700 — FUNDRAISING/DEVELOPMENT		
8730 — GOLF OUTING & EVENT EXPENSE		

8724 — Spring Classic Expense	14,812.66	11,746.67
8670 — La Cumbre Tournament Expense	356.00	0.00
8690 — SLO Jr. Tournament	0.00	1,792.71
<b>Total 8730 — GOLF OUTING &amp; EVENT EXPENSE</b>	<b>15,168.66</b>	<b>13,539.38</b>
8740 — Development Expenses	26.76	141.62
8710 — Fundraising Salary & Wages		
8770 — Assistant ED	5,000.00	4,000.00
8712 — Executive Director	6,000.00	6,700.00
6290 — Grantwriting	340.00	300.00
<b>Total 8710 — Fundraising Salary &amp; Wages</b>	<b>11,340.00</b>	<b>11,000.00</b>
8720 — Non Golf Fundraising Expense		
8729 — Appeal Expense	759.50	0.00
8723 — No-Show Exp	0.00	993.99
8720 — Non Golf Fundraising Expense - O	8,239.87	0.00
<b>Total 8720 — Non Golf Fundraising Expense</b>	<b>8,999.37</b>	<b>993.99</b>
<b>Total 8700 — FUNDRAISING/DEVELOPMENT</b>	<b>35,534.79</b>	<b>25,674.99</b>
<b>Total Expense</b>	<b>143,267.17</b>	<b>110,778.34</b>
<b>Net Ordinary Income</b>	<b>620.18</b>	<b>41,229.04</b>
<b>Other Income/Expense</b>		
<b>Other Income</b>		
9010 — Interest Income	0.00	30.82
<b>Total Other Income</b>	<b>0.00</b>	<b>30.82</b>
<b>Net Other Income</b>	<b>0.00</b>	<b>30.82</b>
<b>Net Income</b>	<b>620.18</b>	<b>41,259.86</b>

**Budget 2017**

5,000.00  
3,000.00  
1,500.00  
0.00  
2,600.00  
2,500.00  
14,600.00

-30,785.00  
65,500.00  
34,715.00

30,000.00

2,000.00  
1,000.00  
10,000.00  
250.00  
13,250.00

40,000.00  
5,000.00  
250.00  
45,250.00  
88,500.00

500.00  
2,000.00  
2,500.00  
140,315.00  
140,315.00

7,500.00  
5,000.00  
6,000.00

2,000.00  
11,800.00

1,317.50  
1,609.00  
16,726.50

760.00  
760.00

1,333.32  
265.00  
0.00  
1,598.32  
37,584.82

100.00  
200.00  
1,130.00  
266.64  
585.00  
600.00  
4,340.00  
7,221.64

0.00  
550.00  
580.00  
1,500.00

1,000.00

30,000.00  
6,666.68  
8,000.00  
22,009.00  
300.00  
66,975.68

125.00  
425.00  
2,000.00  
2,550.00  
2,000.00  
150.00  
75.00  
360.00  
10,500.00  
86,240.68

1,600.00  
0.00  
1,600.00  
17,600.00  
240.00

5,000.00  
6,000.00  
420.00  
11,420.00

800.00  
1,000.00  
12,500.00  
14,300.00  
43,560.00  
174,607.14  
-34,292.14

-34,292.14