

The First Tee Central Coast

Profit and Loss Prev Year Comparison

January through June 2017

	Jan - Jun '17	Jan - Jun '16
Ordinary Income/Expense		
Income		
4000 — CONTRIBUTIONS INCOME		
4080 — NSP Contributions	0.00	0.00
4050 — Board Donations	5,859.00	7,205.00
4051 — Advisory Board Donations	40.00	0.00
4055 — Legacies & Bequests	1,125.00	125.00
4056 — Annual Giving	4,006.00	2,775.23
4060 — Corporate Contributions	45,153.53	52,548.95
Total 4000 — CONTRIBUTIONS INCOME	56,183.53	62,654.18
4170 — PARTICIPANT FEES		
4175 — Financial Aid/ Discounts	-34,940.00	-39,734.17
4170 — PARTICIPANT FEES - Other	80,725.01	88,017.50
Total 4170 — PARTICIPANT FEES	45,785.01	48,283.33
4600 — FUNDRAISING		
4625 -- Kurt Schuette		
4610 — Non-Golf Event Fundraising		
4619 — Coaches Fundraisers	858.72	3,695.00
4618 — Golf Clubs Sale	1,825.47	17.60
4612 — No-Show Golf Tournament	16,395.00	16,130.00
4610 — Non-Golf Event Fundraising	227.35	11.30
Total 4610 — Non-Golf Event Fundrais	19,306.54	19,853.90
4640 — Golf Outings & Events		
4641 — Spring Classic	53,600.00	50,782.00
4176 — SLO Jr. Tour	0.00	700.89
4643 — SLO Fundraiser-Poker Tourr	3,150.00	0.00
4670 — La Cumbre Golf Tournament	5,900.00	0.00
4681 — Outside Tournaments	1,815.10	300.00
Total 4640 — Golf Outings & Events	64,465.10	51,782.89
Total 4600 — FUNDRAISING	83,771.64	71,636.79
5000 — GRANTS		
5040 — Corporate Grants	0.00	750.00
5030 — Foundation & Assn Grants	2,000.00	5,507.00
5010 — The First Tee Grants	16,400.00	13,725.00
Total 5000 — GRANTS	18,400.00	19,982.00
Total Income	204,140.18	202,556.30
Gross Profit	204,140.18	202,556.30
Expense		
8890 — Depreciation	0.00	4,792.66
6000 — MANAGEMENT/ADMIN EXPENSES		
6585 — Employer Payroll Taxes	9,162.00	8,633.38
6565 — Assistant ED- Salary & Wages	7,500.00	6,000.00

6560 — ED Salary & Wages	9,000.00	10,050.00
6111 — Insurance		
6187 — Health Insurance	2,896.36	2,424.68
6190 — Workers Compensation	8,859.20	2,388.20
6180 — Director's Insurance	1,841.00	1,398.20
6185 — Liability Insurance	2,248.00	1,923.60
Total 6111 — Insurance	15,844.56	8,134.68
6300 — Professional Fees		
6275 — Payroll Service	919.15	919.32
6300 — Professional Fees - Other	0.00	1,470.00
Total 6300 — Professional Fees	919.15	2,389.32
6280 — Legal Fees	0.00	55.00
6350 — Travel & Ent - Management		
6110 — Automobile- Mileage (travel)	2,055.00	1,776.00
6370 — Meals Mgt	507.06	418.55
6380 — Travel Mgt	73.25	2,048.79
Total 6350 — Travel & Ent - Management	2,635.31	4,243.34
Total 6000 — MANAGEMENT/ADMIN EXPENSE	45,061.02	39,505.72
6400 — OFFICE EXPENSE		
6230 — Licenses and Permits	0.00	42.03
6160 — Dues and Subscriptions	346.00	0.00
6120 — Bank Service Charges	2,164.73	1,669.64
6250 — Postage and Delivery	284.35	457.25
6770 — Supplies	896.67	768.54
6340 — Telephone/Internet	850.00	600.00
6345 — Tech/Computer Expense	1,687.64	0.00
Total 6400 — OFFICE EXPENSE	6,229.39	3,537.46
7000 — PROGRAM/EDUCATION EXPENSE		
7094 — Participant Opportunities	993.95	2,765.58
7017 — NSP Coordinator	0.00	0.00
6780 — Advertising & Printing	1,385.03	1,283.75
6410 — Education Travel & Entertainment	3,423.68	1,887.08
7016 — Counseling & Education	0.00	500.00
7020 — Driving Range Access	2,400.00	3,000.00
7200 — Instructors Costs		
7218 — PGA Full Time-Instructor Fees	45,000.00	42,499.98
7270 — Assistant ED -Programming	10,000.02	7,999.98
7226 — ED's Programming	12,000.00	13,399.98
7210 — Instructor Professional Fees	559.00	559.00
7220 — PGA Instructor Fees	27,277.50	23,227.00
7225 — Teaching Materials & Clinics	0.00	891.09
Total 7200 — Instructors Costs	94,836.52	88,577.03
6670 — Merchandise Expense		
6673 -- Golf Equipment		
6671 — Awards & Prizes	421.20	0.00
6672 — Hats & Shirts	1,446.98	0.00
Total 6670 — Merchandise Expense	1,868.18	0.00
7110 — Prog. Mileage (Travel)	2,308.00	1,963.50

7080 — Program Supplies	296.96	0.00
7090 — Volunteer Expenses	110.00	160.00
7092 — Youth on Course/ SCGA	360.00	297.00
7095 — National Schools Program	406.47	0.00
Total 7000 — PROGRAM/EDUCATION EXPENSE	108,388.79	100,433.94
8700 — FUNDRAISING/DEVELOPMENT		
8730 — GOLF OUTING & EVENT EXPENSE		
8728 -- Shoemaker Expense		
8724 — Spring Classic Expense	16,547.65	15,830.55
8670 — La Cumbre Tournament Expenses	356.00	0.00
8690 — SLO Jr. Tournament	645.00	2,416.17
Total 8730 — GOLF OUTING & EVENT EXPENSE	17,548.65	18,246.72
8740 — Development Expenses	132.94	141.62
8710 — Fundraising Salary & Wages		
8770 — Assistant ED	7,500.00	6,000.00
8712 — Executive Director	9,000.00	10,050.00
6290 — Grantwriting	420.00	500.00
Total 8710 — Fundraising Salary & Wages	16,920.00	16,550.00
8720 — Non Golf Fundraising Expense		
8729 — Appeal Expense	2,071.51	0.00
8723 — No-Show Exp	509.88	1,221.69
8720 — Non Golf Fundraising Expense	8,239.87	6,650.00
Total 8720 — Non Golf Fundraising Expense	10,821.26	7,871.69
Total 8700 — FUNDRAISING/DEVELOPMENT	45,422.85	42,810.03
Total Expense	205,102.05	191,079.81
Net Ordinary Income	-961.87	11,476.49
Other Income/Expense		
Other Income		
9010 — Interest Income	0.00	30.40
Total Other Income	0.00	30.40
Net Other Income	0.00	30.40
Net Income	-961.87	11,506.89

BUDGET 2017

10,000.00

7,500.00

3,000.00

3,000.00

5,000.00

28,500.00

-40,420.00

86,000.00

45,580.00

40,000.00

4,000.00

1,000.00

15,000.00

500.00

20,500.00

60,000.00

800.00

5,000.00

500.00

71,300.00

131,800.00

1,000.00

2,000.00

10,000.00

13,000.00

218,880.00

218,880.00

11,250.00

7,500.00

9,000.00

3,000.00

11,800.00

1,844.50

2,252.60

18,897.10

1,060.00

1,060.00

1,999.98

405.00

2,404.98

50,112.08

100.00

200.00

1,690.00

399.98

785.00

900.00

4,880.00

8,954.98

2,500.00

750.00

960.00

2,000.00

2,000.00

45,000.00

10,000.02

12,000.00

550.00

32,755.00

450.00

100,755.02

250.00

425.00

2,000.00

2,675.00

3,000.00

250.00
125.00
360.00
10,500.00
125,875.02

500.00
16,000.00
0.00
2,200.00
18,700.00
400.00

7,500.00
9,000.00
700.00
17,200.00

800.00
1,200.00
12,500.00
14,500.00
50,800.00
235,742.08
-16,862.08

-16,862.08