The First Tee Central Coast

Profit and Loss Prev Year Comparison

January through August 2018

	Jan - Aug '18	Jan - Aug '17
Ordinary Income/Expense		
Income		
4000 — CONTRIBUTIONS INCOME		
4080 — NSP Contributions	0.00	0.00
4050 — Board Donations	2,940.00	7,638.42
4051 — Advisory Board Donations	3,489.00	40.00
4055 — Legacies & Bequests	2,673.00	1,125.00
4056 — Annual Giving	8,356.25	5,546.00
4060 — Corporate Contributions	2,087.37	41,763.53
Total 4000 — CONTRIBUTIONS INCOME	19,545.62	56,112.95
4170 — PARTICIPANT FEES		
4175 — Financial Aid/ Discounts	-65,385.00	-55,720.00
4170 — PARTICIPANT FEES - Other	133,565.00	116,675.01
Total 4170 — PARTICIPANT FEES	68,180.00	60,955.01
4600 — FUNDRAISING		
4610 — Non-Golf Event Fundraising		
4625 — Fundraising - Kurt Schuette	29,050.00	13,500.00
4619 — Coaches Fundraisers	0.00	958.72
4618 — Golf Clubs Sale	153.64	2,897.58
4616 — Raffle Sales - Charity Mania	6,310.00	0.00
4612 — No-Show Golf Tournament	12,230.00	16,395.00
4610 — Non-Golf Event Fundraising -	1,131.67	227.35
Total 4610 — Non-Golf Event Fundraising	48,875.31	33,978.65
4640 — Golf Outings & Events		
4642 — Summer Classic	23,606.00	0.00
4176 — SLO Jr. Tour	4,370.00	2,648.00
4646 — Shoemaker Clinic	5,000.00	0.00
4643 — SLO Fundraiser-Poker Tourne	2,710.00	3,150.00
4670 — La Cumbre Golf Tournament	4,000.00	38,900.00
4681 — Outside Tournaments	2,871.00	3,464.10
4641 — Spring Classic	24,157.00	40,097.00
Total 4640 — Golf Outings & Events	66,714.00	88,259.10
Total 4600 — FUNDRAISING	115,589.31	122,237.75

5000 — GRANTS		
5040 — Corporate Grants	500.00	4,190.00
5030 — Foundation & Assn Grants	45,485.00	2,000.00
5010 — The First Tee Grants	12,500.00	16,400.00
Total 5000 — GRANTS	58,485.00	22,590.00
Total Income	261,799.93	261,895.71
Gross Profit	261,799.93	261,895.71
Expense		
6000 — MANAGEMENT/ADMIN EXPENSES		
6390 — Board Expense	896.69	0.00
6560 — ED Salary & Wages	11,125.00	12,000.00
6111 — Insurance		
6187 — Health Insurance	4,000.00	3,782.87
6190 — Workers Compensation	5,731.00	10,833.20
6180 — Director's Insurance	2,368.00	2,368.00
6185 — Liability Insurance	2,892.00	2,892.00
Total 6111 — Insurance	14,991.00	19,876.07
6300 — Professional Fees		
6275 — Payroll Service	1,271.34	1,205.85
Total 6300 — Professional Fees	1,271.34	1,205.85
6350 — Travel & Ent - Management		
6110 — Automobile- Mileage (travel)	3,992.65	2,445.00
6370 — Meals Mgt	464.37	813.02
6380 — Travel Mgt	69.60	700.84
Total 6350 — Travel & Ent - Management	4,526.62	3,958.86
6585 — Employer Payroll Taxes	11,796.07	11,712.00
6565 — Development ED	10,875.00	10,000.00
Total 6000 — MANAGEMENT/ADMIN EXPENS	55,481.72	58,752.78
6400 — OFFICE EXPENSE		
6230 — Licenses and Permits	85.00	225.00
6250 — Postage and Delivery	270.79	337.60
6160 — Dues and Subscriptions	102.95	121.00
6770 — Supplies	2,223.99	1,249.20
6120 — Bank Service Charges	3,195.06	2,444.22
6340 — Telephone/Internet	1,300.00	1,150.00
6345 — Tech/Computer Expense	3,083.75	2,185.64
Total 6400 — OFFICE EXPENSE	10,261.54	7,712.66
7000 — PROGRAM/EDUCATION EXPENSE		
7017 — NSP Coordinator	460.00	0.00
6780 — Advertising & Printing	930.30	1,690.09

6410 — Education Travel & Entertainmen	1,936.24	7,493.47
7020 — Driving Range Access	1,930.00	2,400.00
7050 — Food & Beverage	112.92	0.00
7200 — Instructors Costs		
7218 — PGA Full Time-Instructor Fees	60,000.00	60,000.00
7226 — ED's Programming	14,833.31	16,000.00
7270 — Assistant ED -Programming	14,499.98	13,333.36
7210 — Instructor Professional Fees	674.00	559.00
7220 — PGA Instructor Fees	35,746.25	39,437.50
Total 7200 — Instructors Costs	125,753.54	129,329.86
6670 — Merchandise Expense		
6673 — Golf Equipment	0.00	150.00
6671 — Awards & Prizes	0.00	421.20
6672 — Hats & Shirts	0.00	1,446.98
6670 — Merchandise Expense - Other	0.00	0.00
Total 6670 — Merchandise Expense	0.00	2,018.18
7110 — Prog. Mileage (Travel)	4,142.50	3,251.00
7080 — Program Supplies	108.99	296.96
7090 — Volunteer Expenses	274.00	110.00
7092 — Youth on Course/ SCGA	324.00	360.00
7095 — National Schools Program	958.24	406.47
7094 — Participant Opportunities	3,359.20	1,580.35
Total 7000 — PROGRAM/EDUCATION EXPEI	140,289.93	148,936.38
8700 — FUNDRAISING/DEVELOPMENT		
8730 — GOLF OUTING & EVENT EXPENSE		
8727 — Summer Tournament - SMCC	15,041.88	0.00
8724 — Spring Classic Expense	14,158.52	16,547.65
8670 — La Cumbre Tournament Expense	87.98	676.07
8690 — SLO Jr. Tournament	3,808.31	3,652.35
Total 8730 — GOLF OUTING & EVENT EXI	33,096.69	20,876.07
8710 — Fundraising Salary & Wages		
8780 — Professional Fundraiser	3,125.00	0.00
8770 — ED Fundraising	10,875.00	10,000.00
8712 — Executive Director	11,125.00	12,000.00
6290 — Grantwriting	860.00	920.00
Total 8710 — Fundraising Salary & Wages	25,985.00	22,920.00
8740 — Development Expenses	183.00	-4.24
8720 — Non Golf Fundraising Expense		
8721 — Kurt's Packages	22,500.00	0.00
8729 — Appeal Expense	724.52	2,071.51

8723 — No-Show Exp	733.13	509.88
8722 — Raffle/Charity Mania	2,065.80	0.00
8720 — Non Golf Fundraising Expense -	2,136.00	8,239.87
Total 8720 — Non Golf Fundraising Expense	28,159.45	10,821.26
Total 8700 — FUNDRAISING/DEVELOPMENT	87,424.14	54,613.09
Total Expense	293,457.33	270,014.91
Net Ordinary Income	-31,657.40	-8,119.20
Net Income	-31,657.40	-8,119.20