

The First Tee Central Coast

Profit and Loss Prev Year Comparison

January 2020

	Jan '20	Jan '19
Ordinary Income/Expense		
Income		
4000 — CONTRIBUTIONS INCOME		
4050 — Board Donations	1,900.00	384.00
4056 — Annual Giving	1,665.00	750.00
4051 — Advisory Board Donations	42.00	42.00
4060 — Corporate Contributions	0.00	5,000.00
Total 4000 — CONTRIBUTIONS INCOME	3,607.00	6,176.00
4170 — PARTICIPANT FEES		
4175 — Financial Aid/ Discounts	-9,815.00	-6,370.00
4170 — PARTICIPANT FEES - Other	27,550.00	20,400.00
Total 4170 — PARTICIPANT FEES	17,735.00	14,030.00
4600 — FUNDRAISING		
4610 — Non-Golf Event Fundraising		
4616 — Raffle Sales - Charity Mania	0.00	480.00
4625 — Fundraising - Kurt Schuette	0.00	16,372.00
4610 — Non-Golf Event Fundraising - O	890.00	115.00
Total 4610 — Non-Golf Event Fundraising	890.00	16,967.00
4640 — Golf Outings & Events		
4641 — Spring Classic	3,470.00	1,900.00
4643 — SLO Fundraiser-Poker Tourney	1,000.00	0.00
4670 — La Cumbre Golf Tournament	3,000.00	0.00
Total 4640 — Golf Outings & Events	7,470.00	1,900.00
4600 — FUNDRAISING - Other	-1,000.00	0.00
Total 4600 — FUNDRAISING	7,360.00	18,867.00
Total Income	28,702.00	39,073.00
Gross Profit	28,702.00	39,073.00
Expense		
6000 — MANAGEMENT/ADMIN EXPENSES		
6390 — Board Expense	175.87	204.79
6560 — ED Salary & Wages (Jess)	3,000.00	2,583.33
6111 — Insurance		
6187 — Health Insurance	500.00	500.00
6190 — Workers Compensation	879.00	857.00
6180 — Director's Insurance	525.55	527.00
6185 — Liability Insurance	641.83	643.60

Total 6111 — Insurance	2,546.38	2,527.60
6300 — Professional Fees		
6275 — Payroll Service	145.92	144.12
Total 6300 — Professional Fees	145.92	144.12
6350 — Travel & Ent - Management		
6110 — Automobile- Mileage (travel)	250.00	304.00
6370 — Meals Mgt	76.96	120.43
Total 6350 — Travel & Ent - Management	326.96	424.43
6565 — Development/ED Consult (Butch)	1,250.00	1,250.00
6585 — Employer Payroll Taxes	1,343.75	1,875.01
Total 6000 — MANAGEMENT/ADMIN EXPENSE	8,788.88	9,009.28
6400 — OFFICE EXPENSE		
6120 — Bank Service Charges	711.17	391.76
6250 — Postage and Delivery	61.58	1.92
6770 — Supplies	121.25	115.62
6340 — Telephone/Internet	200.00	200.00
6345 — Tech/Computer Expense	847.95	853.94
Total 6400 — OFFICE EXPENSE	1,941.95	1,563.24
7000 — PROGRAM/EDUCATION EXPENSE		
6780 — Advertising & Printing	288.88	43.39
7200 — Instructors Costs		
7218 — PGA Full Time-Instructor Fees	7,500.00	7,500.00
7226 — ED Programming (Jess)	1,500.00	1,500.00
7017 — Assistant ED (Julia)	370.00	10.00
7220 — PGA Instructor Fees	1,275.00	1,115.00
7270 — DD- Programming-(Butch)	416.67	1,246.33
Total 7200 — Instructors Costs	11,061.67	11,371.33
Total 7000 — PROGRAM/EDUCATION EXPENSE	11,350.55	11,414.72
8700 — FUNDRAISING/DEVELOPMENT		
8730 — GOLF OUTING & EVENT EXPENSE		
8725 — Winter Classic Tourney Exp	0.00	72.34
8670 — La Cumbre Tournament Expense	0.00	70.65
Total 8730 — GOLF OUTING & EVENT EXPENSE	0.00	142.99
8710 — Fundraising Salary & Wages		
8770 — Development Director (Butch)	2,083.33	2,087.00
8712 — ED Fundraising (Jess)	500.00	500.00
Total 8710 — Fundraising Salary & Wages	2,583.33	2,587.00
8720 — Non Golf Fundraising Expense		
8722 — Raffle/Charity Mania	5.00	0.00
8729 — Appeal Expense	135.00	0.00
8720 — Non Golf Fundraising Expense - C	0.00	3,601.84
Total 8720 — Non Golf Fundraising Expense	140.00	3,601.84

Total 8700 — FUNDRAISING/DEVELOPMENT	2,723.33	6,331.83
Total Expense	24,804.71	28,319.07
Net Ordinary Income	3,897.29	10,753.93
Net Income	3,897.29	10,753.93